



# New Jersey Food Processors

## Association Newsletter

JANUARY 2016

The New Jersey Food Processors Association is an organization of manufacturers and suppliers of food and agricultural products joined together to promote best practices, share information and expand the food industry of New Jersey and the surrounding region.

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### President's Message, Tom Mangus

We continue to work to grow and develop new opportunities for members of the New Jersey Food Processors Association (NJFPA), by working to build awareness of our organization.



Our successful "On the Road" series is one method being implemented throughout the Tri State area to recruit and inform while requesting membership involvement.

The voice of the NJFPA working alongside the state government in Trenton to address issues or concerns that impact our business environment continues to be a valuable tool for us all.

We need everyone's involvement to build and strengthen the NJFPA through participation. This will insure members voices are heard concerning issues and opportunities that face our industry.

We will continue to build through success.

Visit our website at <http://www.njfoodprocessors.org/index.html> for additional information concerning our Annual Conference and review the 2016 calendar for upcoming networking dinners and educational opportunities.

# The NJFPA Would Like the following members for renewing their membership:

Abington Nutrition Service LLC	Delaware Valley Packaging Group	Magna Industries
Acme Corrugated Box Co, Inc	Dex-O-Tex by Crossfield Products Corp	Mars Contractors
Advance Scale Co	D'Orazio Foods, inc	Marsh and McLennan Agency
Allied Specialty Foods, Inc	D'Orazio Foods, inc	Marshall Industrial Technologies, Inc
Amtcor Rigid Plastics	Eastern Alliance Insurance	Matsutani America
Anderson, Kill & Olick, PC	Eatem Foods Co	Mid'atlantic Precision
Archer & Greiner	EcoLab Food & Beverage	Miura North America
Arthur J. Gallagher & Co.	EMSL Analytical, Inc	MULTIVAC, Inc
Assured Environments	EMSL Analytical, Inc	National Food Trading Corp
Atlantic Blueberry Co	Energy Procurement Partners, Inc	New America Power
Atlantic Coast Freezers	Epsen Hillmer Graphics	New Jersey Food Council
Atradius Trade Credit Insurance, Inc	F & S Produce Co, Inc	Ocean Spray Cranberries, Inc
B & B Poultry Co, Inc	Farm Credit East	Omni Baking Co
B & G Foods, Inc	Food Sciences	PermaFloor, LLC
BCA Insurance Group	Food Spectrum, LLC	Pinnacle Foods Group, LLC
Beef International, Inc	Garvey Corporation	PNC Bank
C & E Cannery	GE Mechanical	Pratt Industries
Campbell Soup Co	General Mills - Progresso Foods	ProCat Management Services
Capital Bank of NJ	Grasso Foods, Inc	RFC Container
Certified Laboratories, Inc	Hoffman's Exterminating	RK Environmental Services
Chelton House Products, Inc	Insurance Restoration Specialists, Inc / Infection Control Technologies	RLB Food Distributors
Clement Pappas & Co, Inc	JCR Systems	Rowan College at Gloucester County
Cocoa Services	Johanna Foods, Inc	Royal Pest Solutions
Comarco Products	Joulé Industrial Contractors	Rutgers Food Innovation Center
Community FoodBank of NJ	Keystone Engineering Group, Inc	Safe Pac Pasteurization, LLC / Vincent Giordano Corp
County of Cumberland	Kopa Group LLC	Safeway Fresh Foods
County of Gloucester	Lacas Coffee Co, Inc	Scientific Marketing Group/ Services
CROWN Cork & Seal	Lacher & Associates	Sea Breeze
CSG Partners	LaMonica Fine Foods	Seabrook Bros & Sons, Inc
Cumberland Dairy	Loar & Young, Inc	
Cumberland Freezers, LLC / Shoreline Freezers		
Delavau		

Sentry Insurance Co

Silgan Containers Corporation

Snow's Brands / Bumble Bee Foods, LLC

Sonitrol Security of Delaware Valley

South Jersey Energy Solutions

South Jersey Gas

South Mill Mushroom Sales

Spartan Chemical Company, Inc

Standard Warehouse & Distributing Co

Stanker & Galetto, Inc

Stay Fresh Foods LLC

Stokes Equipment Co

Surfside Foods, LLC

Sustainable Resources Group, Inc

Sweet Boro

Taylor Farms New Jersey

Temple Inland

The Food Institute

The Graham Company

The McIntyre Group

Tropical Cheese Industries

Wallace Supply Co

Water Dynamics

Webber/Smith Associates

Weber Display & Packaging

WeiserMazars

Western Pest Services

WhiteWave Foods

Wideman & Co Insurance

Wiss & Co, LLP

Withum, Smith & Brown PC

ZEP Sales and Service

We Would Like to WELCOME Our Newest  
Members to the NJFPA:

ASP, LLC

Gibane Building Company

USCS Logistics

**Congratulations Linda Doherty,  
President of the New Jersey Food Council on This Prestigious Honor**

**NJFPA Strategic Partner Linda Doherty was named  
2016 Female Executive of the Year.**

Griffin Report of Food Marketing announced that **Linda Doherty, President of New Jersey Food Council** has been selected as the 2016 Female Executive of the Year as part of our annual Women of Influence in the Food Industry.

You can visit [www.foodindustrywomen.com](http://www.foodindustrywomen.com) and click on Female Executive of the Year to read all about it.

Linda was selected for this year's honor in recognition of her continuing contributions and innovations that have made the New Jersey Food Council one of the most respected organizations in the food industry.

Her strong relationship with New Jersey state leaders, her success in educational development programs and scholarship programs, highlight Linda as one of the key industry executives in the Northeast.

Linda joins a prestigious group of past honorees some of whom include Judy Spires (Acme Markets 2008); Mona Golub (Price Chopper 2009); Cathy Green (Food Lion 2010); Catherine D'Amato (Greater Boston Food Bank 2011);

Mary Kellmanson (Winn-Dixie 2012); Colleen Wegman (Wegmans 2012); Voni Woods (Giant Eagle 2013); Dawn Sweeney (National Restaurant Association 2014); Laura Karet (Giant Eagle 2015).

## Potential Business Opportunity

Please see the below inquiry regarding a potential business opportunity. Please feel free to contact the company directly if you are interested.

ICON Marketing, LLC is looking for food processors who can co-pack certain products.

The items they need are for institutional food service. These are the items:

- Frozen mixed vegetables

- Tempura battered chicken nuggets.

- Chicken and beef sliced Asian style - fully cooked

- Frozen sauces. No cooking required

And, a company that will pack a combination of protein, sauce and vegetables.

Contact:

Paul J. Quintavalla

**ICON Marketing, LLC**

2215 Anthony Avenue, Broomall, PA 19008

T- 610-356-4050 F- 610-356-5002

[Iconfirst@aol.com](mailto:Iconfirst@aol.com)

*Please join The New Jersey Food Processors Association  
at our upcoming*

*Annual Meeting on Monday, February 29, 2016.*

*Crowne Plaza Princeton*

*900 Scudders Mill Road, Princeton, NJ*

*7:30am-2:30pm*

*The NJFPA Annual Meeting is highly regarded and well-attended by buyers from food processing companies in New Jersey and the surrounding area.*

*Please click here if you would like to register  
as an attendee.*

*Please click here if you would like to sign up to be  
an exhibitor/sponsor.*

*Please click here for the meeting brochure.*

# 2016 Roundtable Schedule

## Rutgers Food Innovation Center

(450 East Broad St, Bridgeton, NJ 08302)

### **February 9, 2016 at 9:00am**

*Facility Security/Food Defense Programs*

**Speaker: Stephen D Fox | Host Company: Sonitrol Security Services**

### **March 8, 2016 at 9:00am**

*Company Specific Program and On-Line Employee Training Programs*

**Speaker: Doug Nicholl, Joe and Misty Lynn | Host Company: F&S Produce**

### **April 12, 2016 at 9:00am**

*Sustainable Development of Food Processing Companies: Balancing the Environmental, Social and Economic Dimensions*

**Speaker: TBD | Host Company: ERM**

### **June 14, 2016 at 9:00am**

*2016 Economic Transportation and Trucking Outlook Report*

**Speaker: Thomas Hrivnak | Host Company: Us Cold Storage**

### **July 12, 2016 at 9:00am**

*Use of Electrolyzed Peroxide Spray for Eradication of Pathogens in the Food Processing Environment*

**Speaker: Dr. David Kingsley, USDA ARS | Host Company: Infection Control Technologies**

### **September 13, 2016 at 9:00am**

*Solid Waste Reduction, Energy and Water Conservation Measures*

**Speaker: Edward Bakos | Host Company: TBD**

**To volunteer as "host" or to offer a speaker for any open months,  
please contact: Donna F Schaffner**

**[DFSchaffner@NJAES.Rutgers.edu](mailto:DFSchaffner@NJAES.Rutgers.edu) or leave a message at 856-459-1900 x4528**